

PROFILE

IAN FOSTER, MBA



EXPERT FOR PRESENTATION AND EXECUTIVE COACHING

KEY FOCUS AREAS

- ♥ Presentation skills
- ♥ Executive coaching
- ♥ Team building
- ♥ Negotiation skills

ABOUT

One thing has always been in focus for me: the 'with each other, for each other' – and all the people I have the privilege of meeting and supporting during my professional life. Whether in connection with presentations or management coaching sessions, observing how they continue their development injects my life with purpose and it is exactly this development which I strive to promote through my work as a coach, consultant and trainer.

After school I spent almost three years backpacking around the world (Australia / South East Asia / Middle East) and financed this with various jobs (e.g. banana harvesting in Israel and prawn catching in Australia). After successfully completing my studies (economics/politics/languages with reference to Southeast Asia) at the University of Hull, UK, I started a successful career in the travel industry (sales & purchasing with a tour operator and various airlines) and moved to Austria in the meantime.

Since 1999 I have been working independently as a business trainer/coach and consultant with a focus on negotiation/presentation techniques, team building, leadership and executive coaching.

TRACK RECORD

- ♥ Certified business coach (TÜV)
- ♥ 20+ years as a presentation and negotiation skills trainer
- ♥ Pitch trainer and start-up mentor
- ♥ Experienced team-building and leadership moderator and workshop trainer
- ♥ Executive MBA
- ♥ University lecturer

CONTACT

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